

TERM OF REFERENCE FOR APPOINTMENT OF OPEN SELLER(S)

1. ELIGIBILITY CRITERIA FOR LOTTERY SELLER

- i. Bhutanese citizen above 18 years and should have registered TPN
- ii. Should have communication facilities (Internet, printer etc. as required) in a designated location.
- iii. An applicant shall be able to decide the location in the particular Dzongkhag and eligible to apply for that location only.
- iv. The applicant's place of business activity should not be near any educational institutions.
- v. Should not hold any criminal records

2. ISSUANCE/ LIFTING OF TICKETS

- i. The Sellers shall pay 100% cash in advance for the intended quantity of tickets to be lifted.
- ii. Seller shall lift a minimum of **400 tickets** of **PHUENSUM MID-DHARIM (PMD)** per draw
- iii. Seller shall lift minimum of **100 tickets** of Bumper lottery per draw.
- iv. Seller shall lift a minimum of **500 tickets** of **THUENSUM QUICK CASH CARD** and **500 tickets** of **THUENSUM SCRATCH CARD**.
- v. Each seller shall be issued with lottery tickets based on the value of amount paid to Bhutan Lottery equivalent or above the quantity as specified in point no **(2) ii, iii and iv**.

3. UNSOLD RETURN

- i. Scratch-card tickets once lifted shall be considered as sold and shall not be returned.
- ii. However, PMD and Bumper can be returned prior to the Draw Day and shall be accounted only on booklets which shall be notified through electronic means to the BLL office prior to the Draw Day.
- iii. The seller shall arrange to submit unsold physical tickets to BLL office within 1 week from the draw.

4. GENERAL TERMS AND CONDITIONS

- i. Must maintain a minimum stock level at all times for sale
- ii. Not allowed to sell over and above prices as per scheme.
- iii. The Seller shall not be permitted to sell beyond the designated market unless permitted by the management in writing.
- iv. Stock/store the tickets at Seller's own cost and risk.
- v. Seller shall not disclose or communicate to any person whatsoever of any confidential information belonging to or relating to BLL, at all times.

5. COMMERCIAL TERMS AND CONDITIONS:

- i. The prices of the Tickets in the market shall be fixed based on the scheme which will be subject to change.
- ii. The Seller shall not be offered any credit and shall clear and adjust all the outstanding before the next requisition.

- iii. Promotional programs may be offered by BLL to promote products

6. COMMISSION

10.5 % commission is paid on the sale of Instant Scratch Card and 15% on the sale of Paper Lottery (Phuensum Mid-Dharim & Bumper)

7. OTHER PERKS

Seller(s) will be also eligible for Promotional & Seller's incentives on winning lotteries for paper lottery as per the scheme.

8. DOCUMENTS REQUIRED

- i. Dully filled BLL Lottery Seller's Application Form
- ii. Valid CID Copy
- iii. Valid security clearance
- iv. Registered Taxpayer Number

For further clarification call 05-253091/17566471/77642913 during office hours